



Production Optimization Analyst

Customer Success Team - Calgary, AB, Houston, TX, or Remote

Ambyint is a SaaS company that provides an Industrial IoT platform, leveraging Physics-Influenced AI models plus closed-loop control to enable Autonomous Operations. As a result, we are an instrumental part of the climate technology evolution and a market leader in production optimization for the energy industry. We deliver step-change improvements to our customers by combining advanced physics, subject matter expertise, and data-informed insights with AI to automate operations and production optimization workflows. We are coming off a strong year, and our ambitions are set even higher with:



High Recurring Revenue Growth



Proven Technology



Strong Vision



Additional Strategic Growth Plays



GHG Emissions Impact

As a **Production Optimization Analyst** at Ambyint, you will report to the Customer Success Lead working with new and existing Ambyint customers to drive an engaging customer experience while also building trust. You will support the Customer Success team with the objective of helping E&P customers and all stakeholders maximize value from Ambyint technology.

Customer Success

- Perform data entry into relevant systems and platforms
- Conduct routine well analysis and diagnostics of customers' wells
- Assist in maintaining notes, documentation, and analysis for customer projects
- Leverage technical, interpersonal, and critical thinking skills to help solve a variety of challenges
- Facilitate implementation of smarter business processes and analytics for meaningful insights
- Identify opportunities to streamline and standardize data flow across Ambyint's operations functions
- Proactively monitor retention risk factors, such as product usage, customer satisfaction, and training needs
- Consistently deliver with high level of accuracy and attention to detail

Data Analytics

- Analyze and prepare results of well optimization and artificial lift optimization
- Analyze and visualize data sources leveraging Ambyint and 3rd party BI tools
- Design and implement new methodologies to analyze well performance and equipment results
- Other tasks, as directed

Specific Skills and Requirements we're looking for:

- Proficient in database navigation, analysis, and working with large datasets
- Proficient in building and maintaining BI tools, specifically TIBCO Spotfire
- Experience working with production accounting, well historian, and SCADA systems
- Track record of taking ownership and following through on commitments by working without direct supervision and setting own work schedule
- Excellent interpersonal, verbal, and written communication skills
- Self-motivated, organized, and entrepreneurial; able to prioritize competing initiatives
- A demonstrated passion for digital technology, analytics, or data science



Nice to have:

- Hands-on experience in managing and optimizing rod lift wells and pump off controllers
- Demonstrate a fundamental understanding of the industry, market conditions, and how they affect a Producers operations and profitability

WHAT SETS YOU APART

- The gratification of a **job well done** comes from the satisfaction of your 'customers'
- It's in your nature to be efficient and do it really well while always **delivering on what you promise**
- Your strengths come from **collaborating** with others
- Continuous **learning and improvement** are part of your mantra
- You are curious, creative, biased for action, and **love solving problems**
- You don't assume that you are the best and have the **humility** to learn from others

WHAT SETS US APART

Ambyint is a scale-up company, possessing all the exciting edginess of a start-up with solutions that are proven and advancing daily. We pride ourselves on the strength of our team and company and the positive environmental impact we drive. We live by a simple and effective set of values.



Be the change you seek...



We play as one cool, fun team



We are at one with the Customer



We are relentless and relevant



Performance powers progress

WHAT'S IN IT FOR YOU

The opportunity to make a difference in a cutting-edge technology company that is highly spirited and focused on being a leading contributor in the energy transition space. We offer an environment steeped in creating a rewarding professional experience and having some fun along the way. We work in a hybrid working environment with a diverse and talented team. We have a passion for taking on big challenges to create a wealth of opportunities, and we will support your development and career goals. Additionally, we offer a competitive compensation and benefits package.

COMMITMENT TO DIVERSITY, EQUITY, & INCLUSION

At Ambyint, diversity, equity, and inclusion are at the core of who we are. Our commitment to these values is unwavering – across all our work, teams, and interactions with customers. They are central to our mission and to our impact. The understanding that having varied perspectives and backgrounds helps generate richer ideas to solve the complex problems of a changing, and increasingly diverse, world is paramount to who we are and how we work together as a team.

If you are a passionate professional that likes to work in a diverse team environment supporting an entrepreneurial culture with a focus on delivering exceptional value for our customers, we invite you to apply. This is your opportunity to join a growing company offering a competitive base salary and benefits. Send us your resume and cover letter to jobs@ambyint.com, and let us know why you're interested in joining our team.